# REACH

## REACH CULTURE

Training Recommendations based on REACH Culture Report for:YumYum Dairy

Culture October 2019 for YumYum Dairy 06 Mar 2020



REVCH

Relating to Others

## REACH Quotient: 4.20 out of 5.00

Driving Characteristics (the "what")

An organizational culture is the cumulative employee experience. It is how people feel based on how people around them behave. The focus to change culture is on development of the leaders, and how they execute their leadership function.

The development plan focuses on the behaviors that the employees experience as lacking in the organization. By focussing on these development priorities, the employee experience and therefore culture and engagement, will improve.

Counseling Characteristics (the "who")	Rating	0	1	2	3	4	5
Assimilating team members	4.20						
Cultivating team spirit	4.20						
Identifying personal needs	3.80						
Recognizing others' efforts	3.60						
Average	3.95	Less Likely		Mode	rate	More Likely	
Avelage	5.55		-				
C C	Rating	0	1	2	3	4	5
Coaching Characteristics (the "why") Building rapport		0	1	2	3	4	5
Coaching Characteristics (the "why")	Rating	0	1	2	3	4	5
Coaching Characteristics (the "why") Building rapport	Rating 4.80	0	1	2	3	4	5
Coaching Characteristics (the "why") Building rapport Easing tensions during conflict	<b>Rating</b> 4.80 4.00	0	1	2	3	4	5

Achieving Goals

	<u> </u>				
Establishing clear expectations	4.20				
Evaluating individual performance	4.60				
Exercising control over processes	4.60				
Guiding team during change	4.20				
Averege	4.40	Less Likely		Moderate	
Average:	4.40		Lincoly		
Average. Advising Characteristics (the "how")	4.40 Rating	0	1	2	3
	-				3
Advising Characteristics (the "how")	Rating				3
Advising Characteristics (the "how") Addressing quality concerns	Rating 4.60				3

Average: 4.25

Rating

0

1

2

3

3

More Likely

More Likely

4

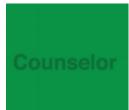
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5

Less Likely Moderate



#### YumYum Dairy Current Development Priorities



### Developing Counseling Skills (the "Who")

They should consider this list of courses:

#### Identifying personal needs

- PPA Building Team Synergy Training Course
- PPA Identifying Difference as Opportunities

#### **Recognizing others' efforts**

• PPA - Identifying Difference as Opportunities



#### **Contact Information**

For more information regarding the REACH suite of products and services available to help you develop and coach high performers, please contact your REACH Partner:





#### Important Note

The information contained herein describes certain behavioral preferences and tendencies derived from the participants' self-reporting. While such patterns of behavior tend to be consistent over time, these can change based on circumstances beyond the scope of what has been measured by this survey. Therefore, this information does not represent a comprehensive measure of psychological traits, nor does it claim to represent a prediction of future behavior. No part of this information is intended to convey a psychological, medical, or psychiatric evaluation, and in no way is this information intended to convey an evaluation of employability. This information is intended to provide insight that is useful in coaching, team-building, and other aspects of professional development and training. No employment decision should be made based, in whole or in part, on the results contained herein, and no indication of suitability for employment should be inferred or implied based on the REACH Culture Survey.

