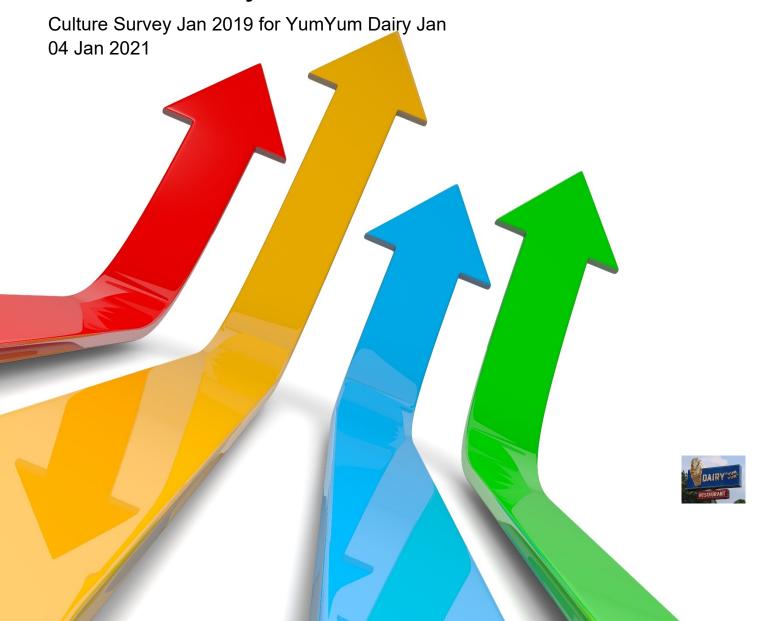
TRAINING NEEDS ANALYSIS

REACH CULTURE

Training Recommendations based on REACH Culture Report for:YumYum Dairy



REACH Quotient: 3.49 out of 5.00

An organizational culture is the cumulative employee experience. It is how people feel based on how people around them behave. The focus to change culture is on development of the leaders, and how they execute their leadership function.

The development plan focuses on the behaviors that the employees experience as lacking in the organization. By focussing on these development priorities, the employee experience and therefore culture and engagement, will improve.

Relating to Others

Achieving Goals

Counseling Characteristics (the "who")	Rating	0	1	2	3	4	5
Assimilating team members	3.46						
Cultivating team spirit	3.58						
Identifying personal needs	3.67						
Recognizing others' efforts	3.54						
Average:	3.56	Less Likely		Moderate		More Likely	
_							
Coaching Characteristics (the "why")	Rating	0	1	2	3	4	5
Coaching Characteristics (the "why") Building rapport	Rating 3.71	0	1	2	3	4	5
		0	1	2	3	4	
Building rapport	3.71	0	1	2	3	4	5
Building rapport Easing tensions during conflict	3.71 3.18	0	1	2	3	4	5

Driving Characteristics (the "what")	Rating	0	1	2	3	4	5
Establishing clear expectations	3.83						
Evaluating individual performance	3.59						
Exercising control over processes	3.58						
Guiding team during change	3.22						
Average:	3.56	Less Likely		Moderate		More Likely	
Advising Characteristics (the "how")	Rating	0	1	2	3	4	5
Advising Characteristics (the "how") Addressing quality concerns	Rating 3.26	0	1	2	3	4	5
		0	1	2	3	4	5
Addressing quality concerns	3.26	0	1	2	3	4	5
Addressing quality concerns Aligning resources with needs	3.26 3.23	0	1	2	3	4	5



YumYum Dairy Current Development Priorities



Developing Advising Skills (the "How")

They should consider this list of courses:

Designing team structure/function

- <u>Leadership Development Training</u>
- Lean Six Sigma Black Belt Certification Training Signature Series
- Lean Six Sigma Green Belt Certification Training Signature Series
- Lean Six Sigma Yellow Belt Certification Training Signature Series
- The 10 Dimensions of Effective Leadership
- <u>Time Management for Managing Projects and Complex Tasks</u>



Developing Coaching Skills (the "Why")

They should consider this list of courses:

Easing tensions during conflict

- Assertiveness and Self Confidence Training
- Conflict Resolution Training
- Supervising Others Training
- Advanced Skills for Elite Personal Assistants and Executive Assistants
- Dealing With Difficult People in the Workplace
- The 10 Dimensions of Effective Leadership



Contact Information

For more information regarding the REACH suite of products and services available to help you develop and coach high performers, please contact your REACH Partner:



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REACH TNA Culture Report YumYum Dairy 04 Jan 2021

Important Note

The information contained herein describes certain behavioral preferences and tendencies derived from the participants' self-reporting. While such patterns of behavior tend to be consistent over time, these can change based on circumstances beyond the scope of what has been measured by this survey. Therefore, this information does not represent a comprehensive measure of psychological traits, nor does it claim to represent a prediction of future behavior. No part of this information is intended to convey a psychological, medical, or psychiatric evaluation, and in no way is this information intended to convey an evaluation of employability. This information is intended to provide insight that is useful in coaching, team-building, and other aspects of professional development and training. No employment decision should be made based, in whole or in part, on the results contained herein, and no indication of suitability for employment should be inferred or implied based on the REACH Culture Survey.

